

**COMPANY INTRODUCTION:**

3Degrees is a national leader in originating and commercializing renewable energy certificates (RECs) and verified emissions reductions (VERs). Our mission is simple. 3Degrees helps reduce the magnitude of climate change by becoming the leading, trusted provider of customized, global climate change solutions to U.S. businesses, utilities and institutions. 3Degrees also assists projects that produce environmental commodities in the financing, verification, registration, and commercialization of REC and VERs.

3Degrees services include:

- Renewable Energy Certificates (voluntary and compliance)
- Verified Emissions Reductions
- Utility Partnership Services
- Carbon Footprinting and Climate Consulting Services
- Project Finance Investment Services

Our company engages clients to develop, execute, and communicate sustainability strategies that add value to their brand. Our expertise in sourcing, diligencing, and commercializing verified carbon offsets and certified renewable energy certificates enables customers to reduce their carbon footprint. Named the 2005 and 2007 U.S. Department of Energy Renewable Energy Marketer of the Year, 3Degrees and its employees are committed to delivering market expertise and the highest quality and integrity products and services.

**TITLE:**

Director of Origination

**REPORTING:**

Reports to the President, Member of Management Team

**LOCATION:**

San Francisco, CA; New York, NY; or other.

**ESSENTIAL DUTIES AND RESPONSIBILITIES:**

The Director of Origination will lead 3Degrees' origination of verified emission reductions and renewable energy certificates across a broad portfolio of climate mitigation technologies. This candidate will be responsible for identifying, evaluating, negotiating with, contracting for, and financing high-quality VER and REC projects in the United States and around the globe.

The primary responsibilities include:

- Leading 3Degrees Origination Team
- Setting origination strategy
- Developing and managing pipeline of renewable energy and emissions reduction projects
- Project diligence
- Negotiation
- Market research
- Identifying investment opportunities
- Securing project finance
- Provision of verification, registration, and other associated services

**SKILLS AND EXPERIENCE:**

- 5-10 years experience in project finance, project development, energy and commodity markets—ideally, carbon and renewable energy markets—or structured transaction brokerage
- Demonstrated knowledge of applicable markets, including market participants, regulatory standards, transactions, and associated environmental commodities
- Demonstrated background in structured transactions and contract negotiations within the energy field
- Strong organizational, market development, leadership, due diligence, negotiation and contracting skills
- Excellent oral and written communication skills and public speaking experience.
- Strong financial and business aptitude
- Experience in a growth stage enterprise
- Exhibit strong leadership in a fast-paced environment and travel as position demands
- Desire to work collaboratively with retail and wholesale trading operations
- A bachelor's degree in a related field is required; a graduate degree in business, policy, law, or engineering preferred.

**COMPENSATION AND BENEFITS:**

- Compensation commensurate with experience
- Equity
- Group medical and dental, 401(k)
- Become part of a team of individuals equally committed to sustainability and renewable energy

**APPLICATION PROCESS:**

If you are interested in this position, please review the 3Degrees website for additional information about the organization at [www.3degreesinc.com](http://www.3degreesinc.com). To apply, please submit a resume and cover letter to [careers@3degreesinc.com](mailto:careers@3degreesinc.com). Please write "Director of Origination" in the subject heading, as only applications with this subject heading will be accepted. The position shall remain open until filled.